Company Registration No. 1706358

Tottenham Hotspur Limited ("Tottenham Hotspur" or "the Company")

Annual Report and Consolidated Financial Statements 30 June 2019

The Directors present their Strategic Report on the affairs of Tottenham Hotspur Limited and its subsidiary companies ('Group') together with the Directors' Report, Financial Statements and Auditor's Report for the year ended 30 June 2019.

### Principal activities and business review

The principal activities of the Group continue to be the operation of a professional football club in England together with related commercial activities. In addition, the Group continues to acquire, hold and develop properties associated with the new stadium development to enhance the surrounding area of the stadium.

In the event that the UK leaves the European Union in the financial year 2019-20, the Directors do not expect there to be a material impact as it is expected that participation in European competitions and the status of current overseas players will be unaffected.

The Directors continue to monitor the potential risks to the UK economy and the impact these may have on the Club's revenues, commercial activities, cost base and foreign exchange exposure, but believe that the Club is sufficiently robust to react to change.

## Financial highlights and key performance indicators

Revenue and profit from operations are considered to be the key performance indicators of the business. Revenue for the year was £460.7m (2018: £380.7m) while profit from operations, excluding football trading and before depreciation was £172.7m (2018: £162.5m).

#### Revenue

Premier League gate receipts were £34.3m (2018: £42.6m). Home matches in the 2018/19 season were played at Wembley Stadium for 14 of the 19 home Premier League Games, and at the Tottenham Hotspur Stadium ("THS") for the remaining 5 games. The Club had over 182,000 paying members during the period and now has over 200 official supporters clubs around the world.

The Club reached the Final of the UEFA Champions League (2018: Round of 16 of UEFA Champions League) resulting in gate receipts and prize money of £108.4m (2018: £62.2m).

Revenue from the domestic cup competitions earned the Club £3.1m (2018: £4.4m).

Television and media revenues increased to £149.9m (2018: £147.6m), whilst the Club finished 4<sup>th</sup> in the Premier League (2018: 3<sup>rd</sup>) due to an additional live televised game and overseas monies.

Sponsorship and corporate hospitality revenue was £120.3m (2018: £93.4m) and merchandising revenue was £20.6m (2018: £16.0m).

Other revenue contributed £24.1m (2018: £14.5m).

## Operating expenses (excluding football trading)

Operating expenses before football trading have increased to £312.8m (2018: £228.7m) and include the rental of Wembley National Stadium.

### Profit from operations

Profit from operations, excluding football trading and before depreciation, was £172.7m (2018: £162.5m) and after deducting depreciation, which increased in relation to THS, was £147.9m (2018: £152.0m).

## Amortisation and impairment of intangible assets

Amortisation and impairment of intangible assets and other football trading-related expenditure (net of income) has decreased to £46.2m (2018: £68.0m) as a result of one-off impairments in the prior year as well as player sales.

## Profit on disposal of intangible assets

Profit on the disposal of intangible assets was £10.9m for the financial year (2018: £73.1m) which included the sales of Mousa Dembele to Guangzhou R&F, Keanan Bennetts to Borussia Monchengladbach as well as additional contractual clauses activated relating to intangible assets previously disposed.

## Net finance expenses

Finance costs (excluding bank interest) have increased to £25.2m (2018: £18.2m) whilst bank interest costs have increased to £12.9m (2018: £2.1m) due to financing costs incurred post completion of THS being expensed in the P&L in the year.

## Profit for the period

The Group made a profit after taxation of £68.6m (2018: £113.0m).

## **Balance sheet**

The opening of THS in the year has seen a significant investment in stadium construction.

Total assets were £1,694.5m (2018: £1,299.4m) whilst the Group has net debt of £534.3m (2018: £360.0m).

## Cash flow

The Group had a net cash inflow from its operations of £277.7m for the year (2018: £135.7m).

## **Financial Fair Play**

The Club continues to comply and support both UEFA and the Premier League Financial Fair Play criteria.

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2019   2018   2017   2016   2015     £'000   £'000   £'000   £'000   £'000   £'000     £'000   £'000   £'000   £'000     £'000   £'000   £'000     £'000   £'000   £'000     £'000   £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     £'000   £'000     196,377		June	June	June	June	June
Revenue         460,695         380,697         309,674         209,770         196,377           Profit from operations excluding football trading and before Exceptional Items and depreciation         172,732         162,547         120,916         63,303         46,746           Depreciation (note 3)         (24,859)         (10,568)         (39,510)         (15,976)         (12,730)           Operating profit before football trading         147,873         151,979         81,406         47,327         34,016           Amortisation and impairment of registrations and other football-related income and expenditure         (46,217)         (67,960)         (48,436)         (31,785)         (38,562)           Profit on disposal of intangible fixed assets         10,885         73,058         39,964         27,109         21,182           Profit before interest and taxation         112,541         157,077         72,934         42,651         16,636           Net interest payable         (25,185)         (18,168)         (21,251)         (4,201)         (4,583)           Profit on ordinary activities before taxation         87,356         138,909         51,687         38,450         12,053           Taxation         (18,804)         (25,956)         (15,205)         (5,413)         (2,657)		2019	2018	2017	2016	2015
Profit from operations excluding football trading and before Exceptional Items and depreciation (24,859) (10,568) (39,510) (15,976) (12,730) (24,859) (10,568) (39,510) (15,976) (12,730) (12,73		£'000	£'000	£'000	£'000	£'000
and before Exceptional Items and depreciation	Revenue	460,695	380,697	309,674	209,770	196,377
Operating profit before football trading Amortisation and impairment of registrations and other football-related income and expenditure  (46,217) (67,960) (48,436) (31,785) (38,562) Profit on disposal of intangible fixed assets  10,885 73,058 39,964 27,109 21,182  Profit before interest and taxation  112,541 157,077 72,934 42,651 16,636  Net interest payable  (25,185) (18,168) (21,251) (4,201) (4,583)  Profit on ordinary activities before taxation  87,356 138,909 51,687 38,450 12,053  Taxation  (18,804) (25,956) (15,205) (5,413) (2,657)  Retained profit  68,552 112,953 36,185 33,037 9,396  Net assets  Property plant and equipment  1,414,002 974,310 475,608 287,969 217,859 Intangible assets  Net current (liabilities)/assets, including trade receivables due after one year  (245,628) (108,586) 19,634 39,912 (89,485)  Total assets less current liabilities  1,293,121 1,017,066 614,136 426,357 236,938  Non-current liabilities – amounts falling due after more than one year  (889,397) (681,894) (391,917) (220,307) (53,925)		172,732	162,547	120,916	63,303	46,746
Amortisation and impairment of registrations and other football-related income and expenditure (46,217) (67,960) (48,436) (31,785) (38,562) Profit on disposal of intangible fixed assets 10,885 73,058 39,964 27,109 21,182 Profit before interest and taxation 112,541 157,077 72,934 42,651 16,636 Net interest payable (25,185) (18,168) (21,251) (4,201) (4,583) Profit on ordinary activities before taxation 87,356 138,909 51,687 38,450 12,053 Taxation (18,804) (25,956) (15,205) (5,413) (2,657) Retained profit 68,552 112,953 36,185 33,037 9,396 Net assets  Property plant and equipment 1,414,002 974,310 475,608 287,969 217,859 Intangible assets 124,747 151,342 118,894 98,476 108,564 Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485) Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938 Non-current liabilities — amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)	Depreciation (note 3)	(24,859)	(10,568)	(39,510)	(15,976)	(12,730)
and other football-related income and expenditure (46,217) (67,960) (48,436) (31,785) (38,562) Profit on disposal of intangible fixed assets 10,885 73,058 39,964 27,109 21,182 Profit before interest and taxation 112,541 157,077 72,934 42,651 16,636 Net interest payable (25,185) (18,168) (21,251) (4,201) (4,583) Profit on ordinary activities before taxation 87,356 138,909 51,687 38,450 12,053 Taxation (18,804) (25,956) (15,205) (5,413) (2,657) Retained profit 68,552 112,953 36,185 33,037 9,396 Net assets  Property plant and equipment 1,414,002 974,310 475,608 287,969 217,859 Intangible assets 124,747 151,342 118,894 98,476 108,564 Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485) Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938 Non-current liabilities — amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)	Operating profit before football trading	147,873	151,979	81,406	47,327	34,016
Profit on disposal of intangible fixed assets 10,885 73,058 39,964 27,109 21,182  Profit before interest and taxation 112,541 157,077 72,934 42,651 16,636  Net interest payable (25,185) (18,168) (21,251) (4,201) (4,583)  Profit on ordinary activities before taxation 87,356 138,909 51,687 38,450 12,053  Taxation (18,804) (25,956) (15,205) (5,413) (2,657)  Retained profit 68,552 112,953 36,185 33,037 9,396  Net assets  Property plant and equipment 1,414,002 974,310 475,608 287,969 217,859 Intangible assets 124,747 151,342 118,894 98,476 108,564  Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485)  Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938  Non-current liabilities – amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)						
Profit before interest and taxation         112,541         157,077         72,934         42,651         16,636           Net interest payable         (25,185)         (18,168)         (21,251)         (4,201)         (4,583)           Profit on ordinary activities before taxation         87,356         138,909         51,687         38,450         12,053           Taxation         (18,804)         (25,956)         (15,205)         (5,413)         (2,657)           Retained profit         68,552         112,953         36,185         33,037         9,396           Net assets           Property plant and equipment         1,414,002         974,310         475,608         287,969         217,859           Intangible assets         124,747         151,342         118,894         98,476         108,564           Net current (liabilities)/assets, including trade receivables due after one year         (245,628)         (108,586)         19,634         39,912         (89,485)           Total assets less current liabilities         1,293,121         1,017,066         614,136         426,357         236,938           Non-current liabilities — amounts falling due after more than one year         (889,397)         (681,894)         (391,917)         (220,307)         (53,925)	expenditure	(46,217)	(67,960)	(48,436)	(31,785)	(38,562)
Net interest payable   (25,185)   (18,168)   (21,251)   (4,201)   (4,583)	Profit on disposal of intangible fixed assets	10,885	73,058	39,964	27,109	21,182
Profit on ordinary activities before taxation 87,356 138,909 51,687 38,450 12,053  Taxation (18,804) (25,956) (15,205) (5,413) (2,657)  Retained profit 68,552 112,953 36,185 33,037 9,396  Net assets  Property plant and equipment 1,414,002 974,310 475,608 287,969 217,859 Intangible assets 124,747 151,342 118,894 98,476 108,564  Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485)  Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938  Non-current liabilities – amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)	Profit before interest and taxation	112,541	157,077	72,934	42,651	16,636
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Retained profit 68,552 112,953 36,185 33,037 9,396  Net assets  Property plant and equipment 1,414,002 974,310 475,608 287,969 217,859 Intangible assets 124,747 151,342 118,894 98,476 108,564 Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485)  Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938  Non-current liabilities – amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)	Profit on ordinary activities before taxation	87,356	138,909	51,687	38,450	12,053
Net assets         Property plant and equipment       1,414,002       974,310       475,608       287,969       217,859         Intangible assets       124,747       151,342       118,894       98,476       108,564         Net current (liabilities)/assets, including trade receivables due after one year       (245,628)       (108,586)       19,634       39,912       (89,485)         Total assets less current liabilities       1,293,121       1,017,066       614,136       426,357       236,938         Non-current liabilities – amounts falling due after more than one year       (889,397)       (681,894)       (391,917)       (220,307)       (53,925)	Taxation	(18,804)	(25,956)	(15,205)	(5,413)	(2,657)
Property plant and equipment 1,414,002 974,310 475,608 287,969 217,859 Intangible assets 124,747 151,342 118,894 98,476 108,564 Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485) Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938 Non-current liabilities – amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)	Retained profit	68,552	112,953	36,185	33,037	9,396
Intangible assets 124,747 151,342 118,894 98,476 108,564  Net current (liabilities)/assets, including trade receivables due after one year (245,628) (108,586) 19,634 39,912 (89,485)  Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938  Non-current liabilities – amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)	Net assets					
Net current (liabilities)/assets, including trade receivables due after one year       (245,628)       (108,586)       19,634       39,912       (89,485)         Total assets less current liabilities       1,293,121       1,017,066       614,136       426,357       236,938         Non-current liabilities – amounts falling due after more than one year       (889,397)       (681,894)       (391,917)       (220,307)       (53,925)	Property plant and equipment	1,414,002	974,310	475,608	287,969	217,859
receivables due after one year       (245,628)       (108,586)       19,634       39,912       (89,485)         Total assets less current liabilities       1,293,121       1,017,066       614,136       426,357       236,938         Non-current liabilities – amounts falling due after more than one year       (889,397)       (681,894)       (391,917)       (220,307)       (53,925)	Intangible assets	124,747	151,342	118,894	98,476	108,564
Total assets less current liabilities 1,293,121 1,017,066 614,136 426,357 236,938  Non-current liabilities – amounts falling due after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)		(245 628)	(108 586)	19 634	39 912	(89 485)
after more than one year (889,397) (681,894) (391,917) (220,307) (53,925)		, , , , , , , , , , , , , , , , , , , ,		•		
N		(889,397)	(681,894)	(391,917)	(220,307)	(53,925)
	Net assets	403,724	335,172	222,219	206,050	183,013

## Results and dividends

The audited consolidated income statement for the year ended 30 June 2019 is set out on page 9.

The Directors have not recommended the payment of a dividend (2018: £nil).

Strategic report to the members of Tottenham Hotspur Limited

Financial risk management objectives and policies
The Group is exposed to financial risk through its financial assets and liabilities. The key financial risk is that the proceeds from financial assets are not sufficient to fund the obligations arising from liabilities as they fall due. The most important components of financial risk are interest rate risk, currency risk, credit risk, liquidity risk, cash flow risk and price risk. Due to the nature of the Group's business the financial risks that the Directors consider particularly relevant to the Company are interest rate risk, currency risk and cash flow risk.

The Group addresses cash flow risk by carefully managing its working capital inflows and outflows. The Group is exposed to foreign currency exchange risk through its player transactions but manages its working capital inflows and outflows to minimise any material foreign exchange exposure. The Group does not enter into complex financial instruments for speculative purposes. Further information is provided in note 17 to the financial statements.

Approved by the Board of Directors and signed on behalf of the Board

M J Collecott Secretary

1 November 2019

Directors' report to the members of Tottenham Hotspur Limited

#### **Directors**

None of the Directors who served during the year held a beneficial interest in the ordinary share capital of the Company at 30 June 2019. For a full list of Directors please refer to page 45.

Daniel Levy and certain members of his family are potential beneficiaries of discretionary trusts which ultimately own 29.41% of the share capital of ENIC International Limited ("ENIC"), a company incorporated in The Bahamas.

At the year end ENIC Sports Inc., a wholly owned subsidiary of ENIC, held 182,153,431 ordinary shares of Tottenham Hotspur Limited representing 85.56% of those in issue and therefore ENIC is the ultimate parent of Tottenham Hotspur Limited.

Matthew Collecott and Donna-Maria Cullen are trustees of the Tottenham Hotspur Foundation, unpaid positions to assist the direction and performance of the Charity.

Details of the Directors' emoluments are given in note 5 of the consolidated accounts. Directors' interests in contracts are disclosed in note 22.

#### Post balance sheet events

Details of post balance sheet events are given in note 25 to the consolidated accounts.

#### Financial risk management objectives and policies

Details of financial risk management objectives and policies are given in the Strategic report.

#### Charitable and political donations

The Group made cash donations of £196,613 to international, UK-based and local charities during the year (2018: £11,368). The Group made no political donations during the year (2018: £nil). The Group continues to make contributions with a value in excess of £0.5m per annum to the Tottenham Hotspur Foundation and continues to underwrite the ongoing good works of the charity. In addition, the Group makes many other contributions of Tottenham Hotspur Football Club memorabilia to local registered charities, especially in the Haringey and Enfield districts and adjacent catchment areas.

## Disabled employees

Applications for employment by disabled persons are always considered fully, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment within the Group continues and appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled people should, as far as possible, be identical to that of other employees.

## **Employees consultation**

The Group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the Group. This is achieved by consultations and intranet notices.

## **Equality and diversity**

The Group's vision is to create an environment in which everyone – staff, supporters and the wider community – has equal, dignified ease of access to our Club, services and facilities. The Group's aim is to be inclusive, supportive, fair and free from discrimination. The Group aim to actively promote equality and diversity and ensure that the legislation and policy requirements within the nine protected characteristics of equality and diversity are implemented into all working practices.

## **London Living Wage**

The Group is pleased to confirm that it is committed to paying all staff the London Living Wage, with any annual increases reflected in the salary review process. As we had the opportunity to tender on external contractors to THS we have ensured that all contracts endorse this position and any external contractors who work with the Group contractually have to pay their staff the London Living Wage. The Directors wanted to include this statement within its audited Annual Report to underline its compliance with best practice and verification by its auditors.

## Risks and uncertainties

The key business risks and uncertainties affecting the Group are considered to relate to:

- the negotiation and pricing of broadcasting contracts;
- · the recruitment and retention of key employees;
- · the performance and popularity of the first team; and
- · the renewal of key commercial agreements on similar or improved terms.

Directors' report to the members of Tottenham Hotspur Limited

#### Directors' indemnities

The Group has not made any qualifying third-party indemnity provisions for the benefit of its Directors during the year.

#### Going concern

The Board of Directors continually monitors the Group's exposure to a range of risks and uncertainties, including the success of the First Team and our level of spending thereon, the current economic landscape and the funding requirements for capital projects. These risks and uncertainties, the Group's financial performance and position for the year and its cash flows and funding position, are detailed elsewhere in the Directors' Report. In addition, note 17 to the financial statements includes the Group's objectives, policies and processes for managing its capital, its financial risk management objectives and its exposure to credit and liquidity risk. The Directors believe that these risks and uncertainties are mitigated by, inter alia, the robust nature of our business with long-term fixed revenues from the key business areas, notably the FA Premier League ("FAPL") TV deal that begins from the 2019-20 season and key sponsors.

The Board of Directors has recently undertaken a thorough review of the Company's budgets and forecasts and has produced detailed and realistic cash flow projections. These cash flow projections which, when considered in conjunction with the refinancing performed post balance sheet date by the group as detailed in note 15, as well as existing loans, overdrafts and cash, which include consideration of reasonably possible changes in trading performance and available banking facilities, demonstrate that the Group will have sufficient working capital to continue to operate for the foreseeable future. The Directors believe that the Company has adequate resources to continue in operational existence for the foreseeable future and, as such, the consolidated and separate financial statements have been prepared on the going concern basis.

#### Disclosure of information to the auditor

In the case of each of the persons who are Directors of the Company at the date when this report was approved:

- so far as each of the Directors is aware, there is no relevant audit information (as defined by the Companies Act 2006) of which the Company's auditor is unaware;
- and each of the Directors has taken all of the steps that he/she ought to have taken as a Director to make himself/herself aware of any relevant audit information (as defined) and to establish that the Company's auditor is aware of that information.

### Re-appointment of Auditor

Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements have been put in place for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

This information is given and should be interpreted in accordance with the provision of Section 418 of the Companies

Approved by the Board of Directors and signed on behalf of the Board

M J Collecott Secretary

1 November 2019

#### Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations. Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and the parent company financial statements in accordance with FRS 101 Reduced Disclosure Framework. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing the parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

In preparing the group financial statements, International Accounting Standard 1 requires that directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable
  users to understand the impact of particular transactions, other events and conditions on the entity's financial
  position and financial performance; and
- make an assessment of the company's ability to continue as a going concern.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Independent auditor's report to the members of Tottenham Hotspur Limited

## Opinion

#### In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs
  as at 30 June 2019 and of the group's profit for the year then ended;
- the group financial statements have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and IFRSs as issued by the International Accounting Standards Board (IASB);
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- · the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Tottenham Hotspur Limited (the 'parent company') and its subsidiaries (the 'group') which comprise:

- the consolidated income statement;
- · the consolidated and parent company balance sheets;
- · the consolidated and parent company statements of changes in equity;
- the consolidated cash flow statement; and
- the related notes 1 to 27 of the consolidated financial statements and related notes 1 to 10 of the parent company financial statements.

The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs(UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast
  significant doubt about the group's or the parent company's ability to continue to adopt the going concern
  basis of accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

We have nothing to report in respect of these matters.

## Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

Independent auditor's report to the members of Tottenham Hotspur Limited

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

## Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- · the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Verin Rapson

Kevin Thompson (Senior statutory auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom
1 November <sup>2019</sup>

		,	2019			2018	
			2013			2018	
		Operations,			Operations,		
		excluding			excluding		
		football	Football		football	Football	
		trading*	trading*	Total	trading*	trading*	Total
	Notes	£'000	£'000	£'000	£'000	£'000	£'000
Revenue	2	460,695	-	460,695	380,697	-	380,697
Operating expenses	3	(312,822)	(46,217)	(359,039)	(228,718)	(67,960)	(296,678)
Operating profit/(loss)		147,873	(46,217)	101,656	151,979	(67,960)	84,019
Profit on disposal of intangible							
fixed assets	6	-	10,885	10,885	-	73,058	73,058
Profit from operations	4	147,873	(35,332)	112,541	151,979	5,098	157,077
Finance income	7			427			2,461
Finance costs	7			(25,612)			(20,629)
Profit on ordinary activities before taxation				87,356			138,909
Tax	8			(18,804)			(25,956)
Profit for the year	19			68,552			112,953

Football trading represents amortisation, impairment and profit on disposal of intangible fixed assets, and other football trading-related income and expenditure (see note 4).

There were no other gains or losses in either the current or prior year; accordingly no consolidated statement of comprehensive income is presented.

All activities in the year derive from continuing operations.

		2019	2018
	Notes	£'000	£'000
Non-current assets			*
Property, plant and equipment	9	1,414,002	974,310
Intangible assets	10	124,747	151,342
Trade receivables due after one year	12	-	4,053
		1,538,749	1,129,705
Current assets			
Inventories	11	6,251	5,358
Tax and Social Security	12	3	6,294
Trade and other receivables	12	26,013	57,376
Cash and cash equivalents	13	123,484	100,636
		. 155,751	169,664
Total assets		1,694,500	1,299,369
Current liabilities			
Trade and other payables	14	(384,715)	(274,106)
Current tax liabilities	14	(944)	(1,410)
Interest-bearing loans and borrowings	14	(714)	(567)
Provisions	14/16	(15,006)	(6,220)
	· ·	(401,379)	(282,303)
Non-current liabilities			
Interest-bearing loans and borrowings	15	(657,047)	(460,116)
Trade and other payables	15	(183,928)	(187,379)
Deferred grant income	15	(5,044)	(2,199)
Deferred tax liabilities	15/16	(43,378)	(32,200)
•		(889,397)	(681,894)
Total liabilities	,	(1,290,776)	(964,197)
Net assets		403,724	335,172
Equity			
Share capital	18	10,644	10,644
Share premium		34,788	34,788
Capital redemption reserve	,	644	644
Retained earnings .		357,648	289,096
Total equity	19	403,724	335,172

These financial statements (Company number 1706358) were approved by the Board of Directors and authorised for issue on 1 November 2019.

Signed on behalf of the Board of Directors

Director

## Consolidated statement of changes in equity for the year ended 30 June 2019

	Share capital	Share premium account	Capital redemption reserve	Profit and loss account	Total
	£'000	£'000	£,000	£'000	£'000
Balance as at 1 July 2018	10,644	34,788	644	289,096	335,172
Profit for the year	-	-	-	68,552	68,552
At 30 June 2019	10,644	34,788	644	357,648	403,724
For the year ended 30 June 2018					
		Share premium	Capital	Profit	
	Share capital	account	redemption reserve	and loss account	Total
٠	£'000	£'000	£'000	£'000	£'000
Balance as at 1 July 2017	10,644	34,788	644	176,143	222,219
Profit for the year	-	-	-	112,953	112,953
At 30 June 2018	10,644	34,788	644	289,096	335,172

	Note	. 2019 £'000	2018 £'000
Cash flow from operating activities			
Profit from operations		112,541	157,077
, Adjustments for:			
Amortisation of intangible assets		47,506	57,510
Impairment of intangible assets		-	14,791
Profit on disposal of intangible assets		(10,885)	(73,058)
Profit on disposal of property, plant and equipment		(5,713)	(7,926)
Depreciation and impairment of property, plant and equipment		24,859	10,568
Capital grants release		22	22
Foreign exchange loss/(gain)		306	(2,326)
Decrease/(Increase) in trade and other receivables		6,360	(8,508)
Increase in inventories		(893)	(855)
Increase/(decrease) in trade and other payables		103,628	(11,564)
Cash flow from operations		277,731	135,731
Interest paid		(26,022)	(14,226)
Interest received '		73	90
Income tax paid		(8,093)	(25,580)
Net cash flow from operating activities		243,689	96,015
Cash flows from investing activities			~ <b>.</b>
Acquisitions of property, plant and equipment		(420,336)	(492,879)
Proceeds from sale of property, plant and equipment		7,113	12,023
Acquisitions of intangible assets		(49,166)	(73,849)
Proceeds from sale of intangible assets		46,437	79,908
Net cash flow used in investing activities		(415,952)	(474,797)
Cash flows from financing activities			
Proceeds of borrowings		195,111	281,364
Proceeds/(repayment) of borrowings		-	(2,000)
Net cash flow from financing activities		195,111	279,364
Net increase/(decrease) in cash and cash equivalents		22,848	(99,418)
Cash and cash equivalents at start of the period		100,636	200,054
Cash and cash equivalents at end of year	13	123,484	100,636

The following accounting policies have been applied consistently by the Directors in both the current and preceding periods in dealing with items which are considered material in relation to the Group's accounts.

#### Going concern

The Directors have, at the time of approving the financial statements, a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements. Further detail is contained in the Directors' Report on page 4.

Tottenham Hotspur Ltd is a company incorporated in the United Kingdom. The nature of the Group's operations and its principal activities is set out in the Strategic report on page 1.

### Basis of accounting

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The financial statements have been prepared on a historical cost basis.

#### Basis of consolidation

The Group financial statements incorporate the financial statements of Tottenham Hotspur Limited (the 'Company') and entities controlled by the Company (its subsidiaries) made up to 30 June each year. Control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefit from its activities.

The results of subsidiaries acquired during the year are included in the consolidated income statement from the effective date of acquisition.

#### Revenue

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable in the normal course of business, net of discounts, VAT and other sales-related tax.

Merchandising revenue is recognised when goods are delivered and title has passed.

Gate receipts and other matchday revenue are recognised as the games are played. Prize money in respect of cup competitions is recognised when earned. Sponsorship and similar commercial income is recognised over the duration of the respective contracts. The fixed element of broadcasting revenues is recognised over the duration of the football season whilst facility fees received for live coverage or highlights are taken when earned. Merit awards are accounted for only when known at the end of the football season.

The Group elected to early adopt IFRS 15: 'Revenue from contracts with customers' from 1 July 2017. IFRS 15 includes a requirement to estimate the impact of timing of receipts related to contracts with customers and whether there is a significant financing component. Such guidance was not present in IAS 18 and therefore treatment was open to interpretation. As a result of the specific guidance in IFRS 15, revenue on certain commercial contracts is higher under the new standard with an associated finance cost recognised over the period of each commercial contract.

IFRS 15 requires the Group to determine revenues recognised at a point in time from those recognised over time. All revenues are deemed to be recognised over time with the exception of revenues generated from merchandising which are deemed to be recognised at a point in time.

The Group adopted IFRS 9: Financial Instruments in the period. The impact of the adoption of IFRS 9 has no material impact on the results of the group or company.

#### Capital grants

Capital grants relate to amounts receivable from public bodies and football authorities and are treated as deferred income and released to the income statement over the estimated useful life of the asset concerned.

#### Foreign exchange

Transactions denominated in foreign currencies are translated into Sterling and recorded at the rates of exchange ruling at the date of the transactions. Monetary assets and liabilities denominated in a foreign currency are translated into Sterling at the exchange rates ruling on the balance sheet dates. Translation differences are dealt with in the income statement.

## Player costs and transactions

## (a) Initial capitalisation

The costs associated with the acquisition of players and key football management staff registrations are capitalised as intangible fixed assets. Any intangible assets acquired on deferred terms are recorded at the fair value at the date of acquisition. The fair value represents the net present value of the costs of acquiring players and key football management staff registrations.

## (b) Amortisation

These costs are fully amortised on a straight-line basis over their useful economic lives, in equal annual instalments over the period of the respective contracts. Where a contract life is renegotiated, the unamortised costs, together with the new costs relating to the contract extension, are amortised over the term of the new contract.

## (c) Contingent consideration

Under the conditions of certain transfer agreements, further fees will be payable to the vendors in the event of the players concerned making a certain number of First Team appearances or on the occurrence of certain other specified future events. Liabilities in respect of these additional transfers are accounted for, as provisions and as additions to intangible assets, when the specified amount of appearances has been reached or the specified future events occur.

#### (d) Impairment

The Group will perform an impairment review on the intangible assets if events or changes in circumstances indicate that the carrying amount of the player may not be recoverable. The Group compares the carrying amount of the asset with its recoverable amount.

The Group does not consider that it is possible to determine the value in use of an individual football player in isolation as that player (unless via a sale or insurance recovery) cannot generate cash flows on his own. Furthermore, the Group also considers that all of the players are unable to generate cash flows even when considered together. Accordingly the Group considers the smallest cash-generating unit to contain all the other First Team players, the Stadium and the training facilities.

The Group calculates the value in use of this cash-generating unit by discounting estimated expected future cash flows (being the pre-player trading cash flows generated by the Group's existing operations and any future capital expenditure on the ground and First Team squad). The Group compares this with its assessment of the fair value less costs to sell of all of the First Team players and the higher of these two numbers is deemed to be the recoverable amount.

In certain rare instances there may be an individual player whom the Group does not consider to be part of the First Team squad going forwards and who will therefore not contribute to the future cash flows earned by the cash-generating unit. This is normally due to a permanent career-threatening injury or where Group's senior football management and Directors have decided the player is not part of the Club's long-term plans.

As a consequence of such situations the Group consider it highly unlikely that the player will play for the First Team for a significant part of the remaining duration of the player's contract. In such situations, the carrying value of the player is removed from the carrying value of players assessed as part of the cash-generating unit referred to above and instead this player will be assessed for impairment in isolation by considering his carrying value with the Group's best estimate of his fair value (less costs to sell). The Group estimate this using one of the following sources:

- in the case of a player who has suffered a career-threatening injury, the value attributed to the player by the Group's insurers;
- in the case of a player who is not part of the Club's long-term plans, then either;
  - i) the agreed selling price in the event the player has been transferred subsequent to the year end; or
  - ii) if there have not been any bids for the player, management's best estimation of the disposal proceeds (less costs) of the player on an arm's length basis. This is determined by the Group's senior football management in conjunction with the Directors who will use their knowledge and experience and their view on the current transfer market as a basis for their estimation.

#### (e) Disposals

Profits or losses on the disposal of these registrations represent the fair value of the consideration receivable, net of any transaction costs, less the unamortised cost of the original registration.

#### (f) Remuneration

Remuneration of players is charged in accordance with the terms of the applicable contractual agreements and any discretionary bonus when there is a legal or contractual obligation.

Liabilities in respect of player loyalty fees are provided for, as part of operating expenses, when payment becomes probable as the player is contracted to the Club and the loyalty fee is payable prior to the next transfer window at the date the accounts are signed.

Present obligations arising under onerous employment contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

#### Finance costs

Finance costs of borrowings are recognised in the income statement using the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash flows through the expected life of the borrowing.

In accordance with IAS 39 'Financial Instruments: recognition and measurement', any non-current assets acquired on deferred terms are recorded at the discounted present value at the date of acquisition. The associated payable is then increased to the settlement value over the period of deferral, with this value being charged as a notional finance cost through the income statement.

Similarly any intangible asset disposed of on deferred terms will be initially recorded at the discounted present value of future receipts and the receivable is then increased to the settlement value over the period of deferral with this value being charged as notional finance income through the income statement.

In respect of intangible asset acquisitions, the differing rate at which the finance cost and amortisation are recognised in the income statement produces a deferred tax credit. In respect of intangible asset disposals, the finance income recognised produces a deferred tax asset. The adjustments are stated net of deferred tax.

#### Tax

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profits differ from net profit as reported in the income statement because they exclude items of income or expense that are taxable or deductible in other years and they further exclude items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable on the differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is charged or credited in the income statement.

## Property, plant and equipment

Freehold land is not depreciated. Leasehold property is amortised over the term of the lease. Other fixed assets are depreciated on a straight-line basis at annual rates appropriate to their estimated useful lives as follows:

THS and other buildings 2 - 20% Motor vehicles 20% General plant and equipment 2 - 33%

The Group capitalises costs in relation to an asset when economic benefit from the asset is considered probable. Assets under the course of construction are carried at cost and include professional fees. Depreciation commences when the assets are ready for their intended use.

#### Inventories

Inventories, which comprise goods held for resale, are valued at the lower of cost and net realisable value using the weighted average cost method.

#### Debt

Debt is stated initially at the amount of the net proceeds after deduction of issue costs. The carrying amount is increased by the finance cost in respect of the accounting period and reduced by payments made in the accounting period.

#### Leases

Rental costs under operating leases are charged to the income statement in equal annual amounts over the periods of the leases.

## Pension costs

Payments are made to the external defined contribution pension schemes of eligible employees of the Group. The pension cost charged in the year represents contributions payable by the Group to these schemes.

In addition the Group is making contributions in respect of its share of the defined benefit section of the Football League Pension and Life Assurance Scheme (the 'Scheme'). A provision has been established for the Group's share of the deficit which exists in this section of the Scheme.

Under the provisions of IAS 19 'Employee Benefits' the Scheme would be treated as a defined benefit multi-employer scheme. The Scheme's actuary has advised that the participating employers' share of the underlying assets and liabilities cannot be identified on a reasonable and consistent basis and, accordingly, no accounting entries or disclosures are made under the provisions of IAS 19.

#### **Borrowing costs**

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset, as defined by IAS 23 'Borrowing Costs' are included in the cost of the asset. Once the asset is brought into use additional borrowing costs are recognised as an expense. Other borrowing costs are recognised as an expense.

#### Capital redemption reserve

This relates to ordinary shares bought back through the share buy back scheme.

#### Financial assets and liabilities

Financial assets and liabilities are recognised in the Group's balance sheet where the Group becomes a party to the contractual provisions of the asset/liability.

### Impairment of financial assets

All financial assets are assessed for indicators of impairment at each balance sheet date. IFRS 9: Financial Instruments became effective during the year, however it does not have a financial impact in the year.

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled, or they expire.

## Future accounting developments

The accounting policies applied by the Group in these consolidated financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the year ended 30 June 2018.

Other standards introduced during the period had no impact on these financial statements.

At the date of authorisation of these financial statements, the group has not applied the following new and revised IFRS that have been issued but are not yet effective and in some cases had not yet been adopted by the EU:

- IFRS 16: Leases
- IFRS 11 (amended): Accounting for Acquisitions of interests in Joint Operations
- IAS1 (amended): Disclosure initiative

The Directors anticipate that the adoption of these Standards and Interpretations in future periods will have no material impact on the financial statements of the group, except for the following:

- IFRS 16 is a new leasing standard replacing the current leasing standard (IAS 17) The new standard requires all leases to be treated in a consistent way to the current rules on finance leases, requiring all leases, with limited exceptions, to be disclosed in the Balance Sheet. IFRS 16 does not require a lessee to recognise assets or liabilities for short-term leases (12 months or less) or low value leases. The most significant effect of the new requirements will be an increase in lease assets and financial liabilities. IFRS 16 changes the nature of expenses related to those leases, replacing the straight line operating lease expense with a depreciation charge for the lease asset (included within operating costs) and an interest expense on the lease liability (included within finance costs). The new standard is effective for accounting periods commencing on or after 1 January 2019. The group is currently assessing the potential impact of adopting this standard.

## Critical accounting judgements and sources of estimation uncertainty

In the application of the Group's accounting policies, which are described herein, the Directors are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The Group has identified no areas of critical accounting judgements.

The Group has identified the following areas of estimation uncertainty within the financial statements which may have a material impact:

## Contingent liabilities

Current liabilities and provisions contain contingent bonuses payable to employees, players and clubs and are based on the best information available to management at the balance sheet date. However, the future costs assumed are inevitably only estimates, which may differ from those ultimately incurred.

## Recoverable amount of non-current assets

## Property, plant and equipment and intangible assets

All non-current assets, including property, plant and equipment and intangible assets, are reviewed for potential impairment using estimates of the future economic benefits attributable to them. Such estimates involve assumptions in relation to future ticket income, media and sponsorship revenue and on pitch performance. Any estimates of future economic benefits made in relation to non-current assets may differ from the benefits that ultimately arise, and materially affect, the recoverable value of the asset.

Critical accounting judgements and sources of estimation uncertainty (continued)

#### Assets under construction

The assets classified under 'in the course of construction' relate to incremental projects associated to intrinsic capital items. IAS 16, Property, Plant and Equipment requires that for an asset to be capitalised it must result in a probable economic benefit. Therefore, once this project begins its useful economic life, depreciation will begin.

The Northumberland Development Project (NDP) is now substantially complete with Lilywhite House and the opening of THS. There are a number of projects at the Southern end of the site (hotel, residential) which will be ultimately developed when appropriate. The NDP is closely monitored and any amounts capitalised, which would not be recoverable in the event that the remaining elements of the NDP were not completed would need to be written-off at that time.

#### Taxation

The complex nature of tax legislation under which the Group operates necessitates the use of many estimates and assumptions, where the outcome may differ from that assumed. As such there are accounting judgements and estimates applied to the provision for Current Tax and Deferred Tax.

#### 2. Revenue

Revenue, which is almost all derived from the Group's principal activity, is analysed as follows:

	2019	2018
	£'000	£,000
Revenue comprises:		
Match receipts	81,675	70,951
UEFA prize money	93,963	53,075
TV and media	149,898	147,620
Commercial	135,159	109,051
	460,695	380,697
All revenue except for £1,355,000 (2018: £1,308,000) derives from the Group's pri	incipal activity in the Unite	d Kingdom.
	2019	2018
	£'000	£'000
Timing of revenue recognition:		
At a point in time	20,636	16,032
Over time	440,059	364,665

All revenue is recognised over time except for £20,636,000 (2018: £16,032,000) deriving from merchandising.

460,695

380,697

## 3. Operating expenses

	2019 £'000	2018 £'000
Staff costs (see note 5)	178,602	147,606
Depreciation of property, plant and equipment	24,859	10,568
Profit on disposal of property, plant and equipment	(5,713)	(7,926)
Other operating costs	115,04	78,470
Operating expenses excluding football trading	312,812	228,718
Amortisation, impairments and other net football trading income and expenditure	46,217	67,960
Total operating expenses	359,029	296,678
This is stated after charging/(crediting) the following:	2019 £'000	2018 £'000
Depreciation of property, plant and equipment		
Profit on disposal of property, plant and equipment	24,859	10,568
Amortisation of intangible fixed assets	(5,713)	(7,926)
Impairment of intangible fixed assets	47,506	57,510 14,791
Amortisation of grants	(22)	(22)
Impairment losses on trade receivables	19	5
Cost of inventories recognised as an expense	9,496	7,195
Charitable donations	197	11
Operating lease rentals (see note 20):		•
- land and buildings	- 1,334	1,160
- other	174	245
	117	243

## 4. Profit from operations (continued)

The analysis of auditor's remuneration is as follows:

	2019	· 2018
	£'000	£'000
Fees payable to the Company's auditor for the audit of the Company's annual accounts:		
- audit of the Company's accounts	15	15
- audit of the accounts of the Company's subsidiaries	101	90
Total audit fees	116	105
Fees payable to the Company's auditor for other services to the Group:		
- taxation compliance services	171	245
- taxation advisory services	133	100
- other assurance services	5	5
- other advisory services	-	103
Total non-audit fees	309	453

Fees for the audit of the Company's subsidiaries accounts represent the fees payable to Deloitte LLP in respect of the audit of the Company's individual financial statements prepared in accordance with FRS 101 and the audit of the Company's accounts represents the audit of the Group's consolidated financial statements prepared in accordance with IFRS. No services were provided pursuant to a contingent fee arrangement.

#### Staff numbers and costs

The average number of employees of the Group during the year, including Executive Directors, was as follows:

	2019 Number	2018 Number
Players and football administration staff	244	220
Administration staff	217	178
Retail and distribution staff	100	87
,	561	485
The aggregate payroll costs of these employees were as follows:	2019 £'000	2018 £'000
Salaries and bonuses	156,135	130,204
Social security costs	21,663	17,174
Other pension costs (see note 23)	804	228
	178,602	147,606

In addition the Group employs, on average 162 temporary staff on match days (2018: 95).

In addition to the above payroll costs, redundancy costs and costs of onerous employment contracts of £79,000 (2018; £3,000) were also charged to the income statement during the year.

The total aggregate remuneration of directors, who are deemed to represent key management personnel, for the year ended 30 June 2019 was £6.4m. However, this amount excluded a bonus which was deferred from the year ended 30 June 2018 as it was contingent upon completion of the stadium, which amounted to £3.9m, making the total aggregate remuneration for the year ended 30 June 2019 £10.3m. In respect of the year ended 30 June 2018, if total aggregate remuneration of directors was adjusted to reflect the deferred bonuses which were contingent on the stadium opening and paid during 2019, these would have totalled £8.2m (2018: £4.2m, excluding this adjustment). These amounts include pension costs of £2,000 (2018: £1,000). Also included within that remuneration are emoluments totalling £2,000 (2018: £10,000) paid to non-executive Directors.

The highest paid Director received remuneration of £4.0m for the year in addition to the bonus deferred from the prior year of £3.0m, as explained above (2018: £3.0m excluding the bonus deferred into 2019). The remuneration of all Directors was paid by the Company. The number of Directors for whom retirement benefits are accruing under a money purchase pension scheme is two (2018: two).

## 6. Profit on disposal of intangible fixed assets

The strain of th		
	2019 £'000	2018 £'000
Consideration	11,605	84,524
Net book value of disposals	(720)	(11,466)
	10,885	73,058
7. Finance income and costs		
	2019	2018
	£'000	£'000
Interest income	42	100
Notional interest income on deferred receipts for sales of players' registrations	385	2,361
	427	2,461
	2019	2018
	£'000	£'000
Interest expense	(12,879)	(2,100)
Notional interest expense on deferred payments for players' registrations	(3,912)	(7,281)
Notional interest expense on deferred income relating to commercial revenues	(8,821)	(10,378)
Amortisation of debt issue costs	-	(870)
	(25,612)	(20,629)
8. Tax charge on ordinary activities		
	-2019	2018
	£'000	£'000
Current tax		
UK corporation tax charge on profits for the year at 19.00% (2018: 19.00%)	11,479	18,836
Other prior year adjustments	(3,852)	233
Current tax charge	7,627	19,069
Deferred tax		
Origination and reversal of timing differences in prior years	3,394	(15)
Origination and reversal of timing differences in current year	8,129	2,779
Rollover relief deferred in respect of players disposed of and purchased in current year	570	4,998
Accelerated capital allowances in current year	-	(201)
Difference in tax rates	(916)	(674)
Deferred tax charge/(credit) (see note 16)	11,177	6,887
Total tax charge on ordinary activities	18,804	25,956

## 8. Tax charge on ordinary activities (continued)

	2019	2018
	£'000	£,000
Profit on ordinary activities before taxation	87,366	138,909
Tax on profit on ordinary activities before taxation at the UK statutory rate of 19.00%		
(2018: 19.00%)	16,600	26,393
Expenses not deductible	3,977	977
Depreciation for which no tax relief is available	-	546
Income not taxable	(1,020)	-
Effect of restating deferred tax liability at 17.00% (2018: 17.00%)	(916)	(673)
Gain on disposal	-	(263)
Movement in Roll over relief	570	-
Amounts not recognised	50	-
Other prior year adjustments	(457)	(1,024)
Total tax charge on ordinary activities	18,804	25,956

As per current UK corporate tax law, the UK corporation tax rate was reduced from 20% to 19% from 1 April 2017. The Finance (No. 2) Act 2016, which was substantively enacted on 6 September 2016 further reduces UK corporation tax rate to 17%, effective from 1 April 2020. The reduction in tax rate included in the Finance (No. 2) Act 2016 was enacted at the balance sheet date and the effect thereof is reflected in these financial statements. This will reduce the future current tax charges accordingly.

Other than the provision for deferred tax (see note 16) and the items referred to above, there are no items which would materially affect future tax charges.

## 9. Property, plant and equipment

				Assets under		
	Freehold and	Motor	General plant	the course of	Capitalised	
	long leasehold	vehicles	and equipment	construction	Interest	Total
Group	£'000	£'000	£'000	£'000	£'000	£'000
Cost						
At 1 July 2018	191,496	697	40,759	779,520	12,871	1,025,343
Additions	38,944	-	6,566	408,716	14,794	469,020
Disposals	(3,273)	-	(4,547)	-	-	(7,820)
Transfer from AUC	1,064,505		92,528	(1,157,033)	-	-
At 30 June 2019	1,291,672	697	135,306	31,203	27,665	1,486,543
Depreciation and impairme	nt					
At 1 July 2018	21,831	177	23,824	5,201	-	51,033
Eliminated on disposal	(204)	-	(3,147)	-	-	(3,351)
Charged in the year	12,658	139	11,924	-	138	24,859
At 30 June 2019	34,285	316	32,601	5,201	138	72,541
Net book value				CONTRACTOR OF THE CONTRACTOR O		
At 30 June 2019	1,257,387	381	102,705	26,002	27,527	1,414,002

## 9. Property, plant and equipment (continued)

For the year ended 30 June 2018

Group .	Freehold and long leasehold £'000	Motor vehicles £'000	General plant and equipment £'000	Assets under the course of construction £'000	Capitalised Interest £'000	Total £'000
Cost						
At 1 July 2017	154,928	368	26,364	334,756	1,078	517,494
Additions	7,835	329	8,429	485,680	11,793	514,067
Disposals	(2,615)	-	(1,888)	(1,715)	-	(6,218)
Transfer from AUC	31,348	-	7,854	(39,201)	-	-
At 30 June 2018	191,496	697	40,759	779,520	12,871	1,025,343
Depreciation and impairment						-
At 1 July 2017	20,334	79	16,272	5,201	-	41,886
Eliminated on						
disposal	. (241)	-	(1,180)		-	(1,421)
Charged in the year	1,738	98	8,732	-	-	10,568
At 30 June 2018	21,831	177	23,824	5,201	-	51,033
Net book value	400					ech-orizone contractation comme
At 30 June 2018	169,665	520	16,935	774,319	12,871	974,310

## 10. Intangible fixed assets

	£,000
Cost of registrations	
At 1 July 2018	226 967
	326,867
Additions	21,631
Disposals	(16,416)
At 30 June 2019	332,082
Amortisation and impairment of registrations	
At 1 July 2018	175,525
Charged in year – amortisation	47,506
Disposals	(15,696)
At 30 June 2019	207,335
Net book value of registrations	
At 30 June 2019	124,747

## 10. Intangible fixed assets (continued)

Intangible assets relate entirely to the carrying value of the playing squad and are being amortised over the remaining length of the Players' contracts which are between one and five years.

In the period, capitalised player registrations relating to zero individuals (2018: two) were impaired by £nil (2018: £14,791,000). Impairment losses were incurred where there was evidence that the carrying value of the player may not be recoverable in accordance with the Group's accounting policy. Recoverable amounts have been estimated as fair values less costs of disposal, in accordance with the Group's accounting policy.

	£'000
Cost of registrations	
_	
At 1 July 2017	240,462
Additions	116,214
Disposals	(29,809)
At 30 June 2018	326,867
Amortisation and impairment of registrations	
At 1 July 2017	121,568
Charged in year – amortisation	57,510
Charged in year – impairment	14,791
Disposals	(18,344)
At 30 June 2018	175,525
Net book value of registrations	
At 30 June 2018	151,342

#### 11. Inventories

	2019 £'000	2018 £'000
Inventories	6,251	5,358
Inventories comprise merchandising goods held for resale.		
12. Trade and other receivables		
	2019	2018
	£'000	£'000
Trade receivables due in more than one year	_	4,053
Non-current assets	-	4,053
Trade receivables due in less than one year	12,965	45,941
Other tax and social security	3	6,294
Other receivables	871	2,448
Prepayments and accrued income	12,174	8,987
Current assets	26,013	63,670
	26,013	67,723

Trade receivables above include £4,473,000 (2018: £40,155,000) in respect of the disposal of players' registrations, of which £nil is due in more than one year (2018: £4,053,000).

The Directors consider the carrying amount of trade and other receivables approximates their fair value. Refer to note 17 for disclosures relating to receivables' ageing and other credit risk considerations.

## 13. Cash and cash equivalents

Cash and cash equivalents comprise cash held by the Group and short-term bank deposits.

	2019 £'000	2018 £'000
	2,000	
Bank balances	123,447	100,603
Cash in hand	37	33
Cash and cash equivalents	123,484	100,636

The carrying amount of these assets approximates their fair value.

## 14. Current liabilities

	2019	2018
	£'000	£'000
Bank loans (secured)	714	567
Interest-bearing loans and borrowings	714	567
Trade payables due in less than one year	44,556	58,838
Other tax and social security	28,811	12,291
Other payables	63,744	25,853
Accruals	20,904	26,846
Deferred income	226,700	150,278
Trade and other payables	384,715	274,106
Corporation tax liabilities	944	1,410
Provisions (see note 16)	15,006	6,220
	401,379	282,303

Trade payables above include £32,969,000 in respect of the acquisition of players' registrations (2018: £44,123,000). Deferred income includes income in respect of season tickets and commercial sponsorships relating to future years. The Directors consider that the carrying amount of trade payables approximates their fair value.

## 15. Non-current liabilities

	2019	2018
	£'000	£'000
Bank loans (secured)	657,047	460,116
Interest-bearing loans and borrowings	657,047	460,116
Trade payables due in more than one year	54,919	64,298
Deferred income	117,585	112,373
Other payables	11,424	10,708
Trade and other payables	183,928	187,379
F .		
Deferred grant income	5,044	2,199
Deferred tax liabilities (see note 16)	43,378	32,200
	889,397	681,894

Trade payables above are all in respect of the acquisition of players' registrations. Deferred income relates to payments received in advance for periods commencing more than a year from the balance sheet date.

Notes to the accounts for the year ended 30 June 2019

#### 15. Non-current liabilities (continued)

#### Bank loans (in notes 14 and 15)

The Investec Bank facility of £16,000,000 used to fund the construction of the new Training Ground and secured against the new Training Ground site was amended and extended to £25,000,000 in February 2019. All £25,000,000 is drawn at the balance sheet date and the repayable period has been extended to December 2025. No further amounts can be drawn on this facility. The interest on this amount is paid quarterly and tracks the London Inter-Bank Offer Rate. The bank loan is shown in the financial statements net of £162,000 of associated loan arrangement costs which are being amortised over the term of the loan.

In May 2017 a £400,000,000 Bank loan was entered into with HSBC Bank plc, Goldman Sachs Bank USA and Bank of America Merrill Lynch International Limited for the purpose of constructing the new stadium site. The Bank loan is guaranteed by debenture over the legal mortgage of the freehold interest in the new stadium site and fixed security over the shares in Tottenham Hotspur Football & Athletic Co. Ltd and Tottenham Hotspur Stadium Limited and other specific security. In December 2017 the bank loan was increased to £537,000,000 on the same terms, and in October 2018 the bank loan was further increased to £637,000,000 on the same terms. At the balance sheet date £637,000,000 of the loan was drawn. The loan was repayable in May 2022 and is shown in the financial statements net of £4,964,000 of associated loan arrangement costs which are being amortised over the term of the loan. Since the balance sheet date it has been repaid in full as part of the refinancing arrangement.

As per note 25, on 20 September 2019 the Group closed its refinancing of the loans put in place to support the construction of THS. The £637,000,000 stadium refinancing package includes £525,000,000 from issue of long-term bonds to U.S. investors through a private placement, and another £112,000,000 from a loan from Bank of America Merrill Lynch, who also managed the bond issue. The refinancing package has an average maturity of 23 years and a weighted average coupon of 2.66%.

In May 2017 a £25,000,000 short-term revolving loan was entered into with HSBC Bank plc, which is secured against Group assets and was to expire in May 2022. At the balance sheet date £nil was drawn. This loan is shown in the financial statements net of £196,000 of associated loan arrangement costs which are being amortised over the term of the loan

In September 2019 this short term revolving loan was extended to £50,000,000 expiring September 2024.

The maturity profile of the Group's total borrowings at the balance sheet date which do not include interest payments are as follows:

	2019					
	Principal Interest		Total	Principal	Interest	Total
	£'000	£'000	£'000	£'000	£'000	£'000
Bank loans and overdraft						•
In one year or less or on demand	69	-	69	567	-	567
In more than one year but not more than two years	74	:	74	269	-	269
In more than two years but not more than five years	640,147	4	640,147	459,847	-	459,847
In more than five years	17,471	-	17,471	-	· -	-
	657,761	•	657,761	460,683	-	460,683
Total borrowings						
In one year or less or on demand	69	-	69	567	-	567
In more than one year but not more than two years	74	-	74	269	-	269
In more than two years but not more than five years	640,147	_	640,147	459,847	-	459,847
In more than five years	17,471	-	17,471	-	-	-
	657,761	-	657,761	460,683	-	460,683

## Interest rate profile

The Group has no financial assets excluding short-term receivables, other than the Sterling cash deposits of £123,472,000 (2018: £100,636,000) which are part of the financing arrangements of the Group. The Sterling cash deposits comprise deposits placed on the money market at call rates.

		Fixed rate borrowings			
				Weighted	Weighted
		Floating rate	Fixed rate	average time	average
		financial	. financial	for which rate is	interest rate at
	Total	liabilities	liabilities	fixed	year end
	£'000	£'000	000'3	Years	%
Interest rate profile of financial liabilities (all Sterling)					
2019	657,761	657,761		-	3.0
2018	460,683	460,683	-	-	3.0

The floating rate borrowings are all denominated in Sterling and are referenced to London Inter-Bank Offer Rate (LIBOR) and The Bank of England Base Rate.

## Borrowing facilities

As at the balance sheet date the Group had the following undrawn committed bank borrowing facilities:

	2019 £'000	2018 £'000
Expiring in one year or less or on demand	5,000	5,000
Expiring in more than one year but less than two years	-	-
Expiring in more than two years but not more than five years	25,000	116,651
Total undrawn committed borrowing facilities	30,000	121,651

This is made up of undrawn bank borrowing facilities of £25,000,000 (2018: £116,651,000) and an overdraft of £5,000,000 (2018: £5,000,000).

## Treasury policy

The Group's operations are currently funded through operating cash flow, cash balances and loans. The Group is exposed to foreign currency exchange risk through its player transactions but manages its working capital inflow and outflow to minimise any material foreign exchange exposure. The Group does not enter into instruments for speculative purposes. All treasury transactions are reported to and approved by the Board.

#### 16. Provisions for liabilities

## For the year ended 30 June 2019

	£'000
Provisions on employment contracts – due in less than one year	,
At 1 July 2018	6,220
Provided during the year	15,006
Utilised during the year	(6,220)
Released during the year	
At 30 June 2019 - due in less than one year	15,006
Deferred taxation – due in more than one year	
At 1 July 2018	32,200
Charged to the income statement (see note 8)	11,178
At 30 June 2019 – due in more than one year	43,378
Total	
At 30 June 2019	58,384
For the vacuum and all 20 hours 2010	
For the year ended 30 June 2018	£'000
Provisions on employment contracts – due in less than one year	
At 1 July 2017	6,557
Provided during the year	5,651
Utilised during the year	(5,100)
Released during the year	(888)
At 30 June 2018 – due in less than one year	6,220
Deferred taxation – due in more than one year	BATTETH, Purposed Special Science and the General property of an observe an observe and an observe an observe and an observe and an observe and an observe an observe an observe an observe an observe an observe and an observe and an observe an observe and an observe and an observe and an observe an observe and an observe an observe and an observe an observe and an observe an observe and an observe and an observe an observe and an observe an observe and an observe an observe and an observe and an observe an observe and an observe an observe and an observe an observe and a
At 1 July 2017	25,313
Charged to the income statement (see note 8)	6,887
At 30 June 2018 – due in more than one year	32,200
Total	THE PRINCE OF THE PARTY OF THE
At 30 June 2018	38,420

The timing of the outflow of the contingent transfer fees and provisions on player contracts are dictated by the contractual provisions of the relevant agreements. These provisions are classified as current liabilities.

Deferred taxation has been provided as follows and is classified as a non-current liability:

2019	2018
£'000	£'000
12,392	1,842
26,799	29,025
4,187	1,333
43,378	32,200
	£'000 12,392 26,799 4,187

#### 17. Financial instruments

#### Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as going concerns. Strong financial management is an integral part of the Directors' strategy to achieve the Group's stated objectives. The Directors review financial reports on a regular basis and the Group finance function do so on a daily basis ensuring that the Group has adequate liquidity. The Directors' consideration of going concern is detailed in the Directors' Report. The capital structure of the Group consists of debt, which includes the borrowings disclosed in notes 14 and 15, cash and cash equivalents and equity attributable to equity holders of the parent comprising issued capital, reserves and retained earnings as disclosed in note 19 and the statement of changes in equity.

## Financial risk management objectives and policies

The Group's financial assets include cash and cash equivalents, trade receivables and other short-term deposits. The main purpose of these financial instruments is to finance the Group operations. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which arise directly from its operations. The Group's receivables and payables from player trading are contractually structured in order to minimise financial risk. Surplus cash within the Group is put on deposit, the objective being to maximise returns on such funds whilst ensuring that the short-term cash flow requirements of the Group are met.

The carrying value of the financial assets and liabilities (with non-financial assets and liabilities shown for reconciling purposes) are analysed as follows:

		2019			2018	
	Financial	Non-financial		Financial	Non-financial	
	assets	assets	Total	assets	assets	Total
	£'000	£'000	£'000	£'000	£'000	£'000
Assets						
Non-current assets		1,538,748	1,538,748	4,053	1,125,652	1,129,705
Loans and receivables	25,213	-	25,213	.61,196	-	61,196
Cash and bank balances	123,484	-	123,484	100,636	-	100,636
Other current assets	-	7,070	7,070	-	7,832	7,832
Total assets	148,697	1,545,818	1,694,515	165,885	1,133,484	1,299,369
		2019			2018	
	Financial	Non-financial		Financial	Non-financial	
	llabilities	llabilities	Total	liabilities	liabilities	Total
	£'000	£'000	£'000	6,000	£'000	6,000
Liabilities			•			
Borrowings at amortised cost:					s	
Current	(714)	-	(714)	(567)		(567)
Non-current	(657,047)	-	(657,047)	(460,116)	-	(460,116)
Trade and other payables	(554,547)	(12,889)	(567,436)	(461,485)	-	(461,485)
Other liabilities	-	(46,780)	(46,780)		(42,029)	(42,029)
Total liabilities	(1,212,308)	(59,669)	(1,271,977)	(922,168)	(42,029)	(964,197)
Net (liabilities)/assets	(1,063,611)	1,486,149	422,538	(756,283)	1,091,455	335,172

The Group has not used derivative financial instruments during the year. The Board will review the need for the use of derivative financial instruments in the future.

The Group has exposure to the following risks from its use of financial instruments:

- (i) market risk;
- (ii) credit risk; and
- (iii) liquidity risk.

This note presents information about the Group's exposure to each of the above risks and the Group's objectives, policies and processes for measuring and managing risk.

## 17. Financial instruments (continued)

## (i) Market risk

The Group's activities expose it primarily to the financial risks of changes in foreign currency exchange and interest rates.

#### Interest rate risk

The Group is exposed to interest rate risk because entities in the Group borrows at floating interest rates. The Group continually reviews the exposure in light of local and global influences.

#### Interest rate sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to interest rates for financial instruments at the balance sheet date. For floating rate cash deposits, the analysis is prepared assuming the amount of deposits outstanding at the balance sheet date were outstanding for the whole year. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of reasonable possible changes in interest rates.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's profit for the year ended 30 June 2019 would decrease/increase by £3,027,493 (2018: decrease/increase by £1,435,818). This is mainly attributable to the Group's exposure to interest rates on its floating rate loans.

#### Foreign currency management

The presentational currency of the Group is UK Sterling. The Group is exposed to currency risk due to movements in foreign currencies relative to Sterling affecting the Group's foreign currency transactions and balances.

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

	Liabi	Liabilities		ets
	2019	2018	2019	2018
•	£'000	£'000	£'000	£'000
Euro	70,341	89,929	84,828	41,806
US Dollar	-	-	4,263	39
Australian Dollar	-	-	1,099	651

These amounts principally relate to player transfer liabilities and receivables, which are matched wherever possible over the life of the liability by Euro denominated receipts from European competitions.

## Foreign currency sensitivity analysis

The Group is mainly exposed to the Euro, US Dollar and Australian Dollar. The following table details the Group's sensitivity to a 10% increase and decrease in Sterling against the Euro, US Dollar and Australian Dollar. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. The negative number below indicates an increase in profit and retained earnings where Sterling strengthens against the Euro, US Dollar or Australian Dollar. For a 10% weakening of Sterling against the Euro, US Dollar or Australian Dollar, there would be an equal and opposite impact on profit and retained earnings.

	2019	2018
	£'000	£'000
Euro	. (1,610)	5,347
US Dollar	(474)	(4)
Australian Dollar	(122)	(72)

#### (ii) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. Of the total trade receivable balance of £12,965,000 (2018: £49,994,000), £4,473,000 (2018: £40,155,000) relates to amounts receivable from various other football clubs in relation to player trading. The maximum credit exposure relates to the total of cash and cash equivalents, and trade receivables and is £136,449,000 (2018: £150,630,000).

## 17. Financial instruments (continued)

## (ii) Credit risk (continued)

There are no other significant concentrations of credit risk within the Group. Cash is deposit with one financial institution however the Directors are satisfied this does not create a significant credit risk. The maximum risk exposure relates to football creditors but this is mitigated by the governing bodies of international and national football associations.

Credit evaluations are performed on all customers requiring credit over a certain amount. The maximum credit risk exposure of the Group comprises the amounts presented in the balance sheet which are stated net of provisions for expected credit losses.

The ageing of trade receivables at the reporting date was:

	2019		2018	
	Gross		Gross	
	receivables	Provision	receivables	Provision
	£'000	£'000	£'000	£'000
Non-football				
Not past due	1,443	-	1,676	-
Past due 0 – 30 days	4,216	. •	5,246	-
Past due 31 – 90 days	821	-	1,414	-
More than 90 days	1,979	(107)	1,591	(88)
	8,459	(107)	9,927	(88)
Football				
Not past due	4,509	-	40,147	-
Past due 0 – 30 days	-	-		-
Past due 31 – 90 days	-	-	-	-
More than 90 days	-		8	-
	4,509	-	40,155	-
Total				
Not past due	5,952	-	41,823	-
Past due 0 – 30 days	4,216	-	5,246	-
Past due 31 – 90 days	821	-	1,414	-
More than 90 days	1,979	(107)	1,599	(88)
	12,968	(107)	50,082	(88)
			2019	2018
		*	£'000	£'000
Movements in the allowance for expected credit losses				-
At 1 July 2018			88	366
Provided during the year			19	5
Recovered during the year			-	-
Utilised during the year			-	(283)
At 30 June 2019			107	88

## (iii) Liquidity risk

The Group's policy is to maintain a balance of continuity of funding and flexibility through the use of loans and finance leases as applicable. The annual Group cash flow is cyclical in nature with the majority of cash inflows being received prior to the start of the playing season.

Ultimate responsibility for liquidity risk management rests with the Directors. The Directors use management information tools including budgets and cash flow forecasts to be able to constantly monitor and manage current and future liquidity.

The maturity profile of the Group's borrowings is shown on pages 27 and 28 along with the Group's borrowing facilities as at the balance sheet date.

## 18. Called up share capital

	2019	2018
	£'000	£'000
Allotted, called up and fully paid:		
212,886,618 (2018: 212,886,618) ordinary shares of 5p each	10,644	10,644
During the year no (2018: none) ordinary shares were bought back and cancelled	d by the company.	
19. Reconciliation of movements in Group shareholders' funds		
w .	2019	2018
	£'000	£'000
Opening shareholders' funds	335,172	222,219
Profit for the year	68,552	112,953
Closing shareholders' funds	403,724	335,172
20. Commitments		
At the balance sheet date the Group had outstanding commitments for future min cancellable operating leases which fall due as follows:	imum lease payments und	der non-
	2019	2018
	£'000	£'000

	2019	2018
	£'000	£'000
Minimum lease payments:		
Within one year	1,289	1,293
Within two to five years	4,703	4,442
After five years	18,388	17,748
	24,380	23,483
Capital commitments were as follows:		
Contracted – normal course of business	•	61,016
21. Net debt		
	2019	2018
	£'000	£'000
Cash and cash equivalents	123,472	100,636
Bank loans	(657,761)	(460,683)
Net debt	(534,289)	(360,047)

Notes to the accounts for the year ended 30 June 2019

## 22. Related party transactions

The following paragraphs give details of all related party transactions involving the Company and any of its subsidiary undertakings.

#### **ENIC Group companies**

Amounts totalling £91 (2018: £2,303) including VAT were incurred during the year by the Group on behalf of ENIC Group and subsequently reimbursed by ENIC Group during the year. At the balance sheet date, £nil (2018: £nil) was due to the Group from ENIC Group.

During the year, ENIC Group invoiced the Group for financing costs and tax losses to the value of £700,000 (2018: £1,060,755). At the balance sheet date, £nil (2018: £nil) was due to ENIC Group from the Group.

During the year, Raz Air Limited invoiced the Group for services to the value of £32,250 (2018: £155,400). At the balance sheet date, £nil (2018: £nil) was due to Raz Air Limited from the Group.

During the year the Group invoiced TH Property Ltd for expenses paid on their behalf of £23,089 (2018: £15,112). At the balance sheet date, £nil (2018: £3,323) was due to the Group from TH Property Ltd.

During the year, TH Property Ltd invoiced the Group for rent to the value of £709,631 (2018: £640,869). At the balance sheet date. £nil (2018: £nil) was due to TH Property Ltd from the Group.

#### Other

Tottenham Hotspur Foundation was established on 1 November 2006. During the year the Group invoiced the Foundation for expenses paid on their behalf of £139,368 (2018: £195,382). At the balance sheet date, £13,514 (2018: £13,595) was due to the Group from Tottenham Hotspur Foundation.

During the year, Tottenham Hotspur Foundation invoiced the Group for £203,533 (2018: £320,029). At the balance sheet date, £10,000 (2018: £10,000) was due to Tottenham Hotspur Foundation from the Group.

Tottenham University Technical College ("Tottenham UTC") was opened on 1 September 2014 and changed to London Academy of Excellence Tottenham ("LAET") for the 2017/18 academic year. Donna-Maria Cullen is a governor of LAET. During the year the Group paid costs on behalf of LAET totalling £391,906 (2018: £455,741) of which £nil (2018: £nil) was invoiced to LAET. At the balance sheet date £nil (2018: £nil) was due to the Group from LAET.

Except for the balances disclosed above, there were no other balances outstanding at the balance sheet date in 2018 or 2019. All of these transactions were at arm's length.

## 23. Pensions

## Defined contribution schemes

Certain staff of the Group are members of the Football League Limited Pension and Life Assurance Scheme. Others are members of a self administered Group money purchase scheme offered to all employees as a result of the Automatic Enrolment scheme. The assets of these schemes are held separately from those of the Group, being invested with insurance companies. The total pension cost charged during the year amounted to £425,000 (2018: £228,000). At the balance sheet date the total pension accrual was £110,000 (2018: £63,000).

## Defined benefit scheme

The Group is advised only of its share of the deficit in the defined benefit section of The Football League Pension and Life Assurance Scheme (the 'Scheme'). The most recent actuarial valuation of the Scheme was as at 31 August 2017 and indicated that the contribution required from the Group towards making good this deficit was £551,000 at 1 September 2018. The pension cost charged during the year relating to this deficit was £379,000 (2018: £nil). At the balance sheet date the Group's share of this deficit was £375,000 (2018: £94,000).

#### 24. Contingent liabilities and assets

The Company, together with its subsidiaries, has given a multi-lateral undertaking to its bankers to guarantee the overdrafts of the Group companies.

Under the terms of certain contracts for the purchase of players' registrations, future payments may be due to third parties, dependent on the success of the team and/or individual players. At the balance sheet date the maximum contingent liability which has not been provided for was £21,047,000 (2018: £14,879,000).

Under the terms of certain contracts for the sale of players' registrations, future receipts may be receivable from third parties, dependent on the success of the team and/or individual players. At the balance sheet date the maximum contingent asset was £20,770,000 (2018: £16,885,000), none of which has been recognised.

Notes to the accounts for the year ended 30 June 2019

#### 25. Post balance sheet events

Since the balance sheet date the following events have occurred:

- K Trippier was sold to Atletico Madrid;
- V Janssen was sold to Monterrey;
- · G K N'Koudou was sold to Besiktas;
- J Onomah was sold to Fulham;
- T Ndombele was purchased from Olympique Lyon;
- R Sessegnon was purchased from Fulham;
- C Carter-Vickers was loaned to Stoke City;
- G Lo Celso was loaned from Real Betis;

Including Football League levies, the uncontingent net expenditure from these transactions amounted to approximately £74,486,879.

The contingent liability from the above player transactions amounts to approximately £13,961,617 and the contingent asset amounts to approximately £7,108,837.

On 20 September 2019 the Group closed its refinancing of the loans put in place to support the construction of THS. The £637,000,000 stadium refinancing package includes £525,000,000 from issue of long-term bonds to U.S. investors through a private placement, and another £112,000,000 from a loan from Bank of America Merrill Lynch, who also managed the bond issue. The refinancing package has an average maturity of 23 years and a weighted average coupon of 2.66%.

## 26. Full Listing of Subsidiaries

A full listing of subsidiaries can be located in note 3 of the financial statements of the Company.

## 27. Ultimate Parent Company

The immediate controlling party is ENIC Sports Inc., a company incorporated and registered in the Bahamas. The ultimate controlling party is ENIC International Limited, a company incorporated and registered in the Bahamas.

## Company balance sheet as at 30 June 2019

		2019	2018
	Notes	£'000	£'000
Non-current assets			
Property, plant and equipment	2	98,906	90,065
Investments	3	232,989	232,989
•		331,895	323,054
Current assets			
Inventory	4	5,569	4,923
Trade and other receivables	5	272,042	143,186
Cash and cash equivalents		5,925	-
		283,536	148,109
Current liabilities	6	(353,896)	(239,077)
Net current (liabilities)		(70,360)	(90,968)
Total assets less current liabilities		261,535	232,086
Non-current liabilities	. 7	(13,962)	(11,580)
Provisions for liabilities	8		-
Net assets	. 1	247,573	220,506
Equity			
Share capital .	9	10,644	10,644
Share premium	9	34,788	34,788
Capital redemption reserve	9	644	644
Retained earnings	9	201,497	174,430
Equity		247,573	220,506

The retained profit for the year, within the financial statements of the parent company, was £27,067,000 2018: £32,244,000). These financial statements (Company number 1706358) were approved by the Board of Directors and authorised for issue on 1 November 2019.

Signed on behalf of the Board of Directors

Director

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## Statement of Changes in Equity as at 30 June 2019

				Capital		
		Share	Preference	redemption	Retained	
	Share capital	premium	shares	reserve	earnings	Total
	£'000	£'000	£'000	£,000	£'000	£,000
Balance as at 1 July 2018	10,644	34,788	-	644	174,430	220,506
Profit for the year	-	-	-	-	27,067	27,067
At 30 June 2019	10,644	34,788	-	644	201,497	247,573
For the year ended 30 June 2018				Capital		
				Capital		
	01	Share	Preference	redemption	Retained	
	Share capital	premium	shares	reserve	earnings	Total
	£'000	£'000	2'000	£'000	£'000	£'000
Balance as at 1 July 2017	10,644	34,788	-	644	142,186	188,262
Profit for the year	-	-	-	-	32,244	32,244
At 30 June 2018	10,644	34,788		644	174,430	220,506

## 1. Accounting policies and critical judgements

#### Authorisation of financial statements and statement of compliance with FRS 101

The financial statements of the Company for the year ended 30 June 2019 were authorised for issue by the Board of Directors on 1 November 2019 and the balance sheet was signed on the board's behalf by Matthew Collecott. Tottenham Hotspur Limited is incorporated and domiciled in England and Wales. These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101) and in accordance with applicable accounting standards. The Company's financial statements are presented in Pound Sterling and all values are rounded to the nearest thousand pounds except when otherwise indicated. The principal accounting policies adopted by the Company are set out in this note. The accounting standards applied were FRS 101: "Reduced Disclosure Framework".

The principal accounting policies which have been applied in preparing the financial statements for both the current and preceding periods are the same as those set out in Note 1 of the consolidated Financial Statements with those most relevant to the Company repeated below.

The Group adopted IFRS 9: Financial Instruments in the period. The impact of the adoption of IFRS 9 has no material impact on the results of the group or company.

#### Basis of accounting

The measurement basis used in the preparation of these financial statements is the historical cost convention.

### Summary of disclosure exemptions

The following exemptions from the requirements of IFRS have been applied in preparation of these financial statements, in accordance with FRS 101:

- · IFRS 7 Financial instruments: Disclosures
- · The following paragraphs of IAS 1 Presentation of financial statements:
  - 10(d) statement of cash flows
  - 16 statement of compliance with all IFRS
  - 134-136 capital management disclosures,
- Paragraph 30 and 31 of IAS 8, disclosure and impact of new IFRSs that has been issued but not yet effective, and
- The requirements in IAS 24 of Related party disclosures, to disclose related party transactions entered between two or more members of a group.

Where relevant equivalent disclosures have been given in the consolidated financial statements of Tottenham Hotspur Limited. The consolidated financial statements of Tottenham Hotspur Limited will be available to the public and can be obtained from Lilywhite House, 782 High Road, Tottenham, London N17 OBX.

## Cash flow statement

Under the provisions of FRS 101 the Company has not presented a cash flow statement, as the results of the Company are included within the consolidated financial statements.

#### Capital grants

Capital grants relate to amounts receivable from public bodies and football authorities and are treated as deferred income and released to the profit and loss account over the estimated useful life of the asset concerned.

#### Foreign exchange

Transactions denominated in foreign currencies are translated into Sterling and recorded at the rates of exchange ruling at the date of the transactions. Monetary assets and liabilities denominated in a foreign currency are translated into Sterling at the exchange rates ruling on the balance sheet dates. Translation differences are dealt with in the profit and loss account.

## Property, plant and equipment

Freehold land is not depreciated. Leasehold property is amortised over the term of the lease. Other fixed assets are depreciated on a straight-line basis at annual rates appropriate to their estimated useful lives as follows:

Freehold properties 2% Motor vehicles 20%

General plant and equipment 10 – 33%

The Group capitalises costs in relation to an asset when economic benefit from the asset is considered probable. Assets under the course of construction are carried at cost and include professional fees. Depreciation commences when the assets are ready for their intended use.

## Fixed asset investments

Investments held as fixed assets are stated at cost less provision for impairment.

#### Inventory

Inventories, which comprise goods held for resale, are valued at the lower of cost and net realisable value using the weighted average cost method.

#### Debt

Debt is stated initially at the amount of the net proceeds after deduction of issue costs. The carrying amount is increased by the finance cost in respect of the accounting period and reduced by payments made in the accounting period.

#### 1 02505

Rental costs under operating leases are charged to the income statement in equal annual amounts over the periods of the leases.

#### **Deferred taxation**

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred taxation assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

Deferred taxation is not provided on timing differences arising from the sale or revaluation of fixed assets unless, at the balance sheet date, a binding commitment to sell the asset has been entered into and it is unlikely that any gain will qualify for rollover relief.

## Critical accounting judgements and estimates

In the application of the Company's accounting policies, which are described herein, the Directors are required to make judgements, estimates and assumptions about the carrying value of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The principal balances in the financial statements where changes in estimates and assumptions may have a material impact are:

### Recoverable amount of non-current assets

## Property, plant and equipment

All non-current assets, including property, plant and equipment is reviewed for potential impairment using estimates of the future economic benefits attributable to them. Any estimates of future economic benefits made in relation to non-current assets may differ from the benefits that ultimately arise, and materially affect, the recoverable value of the asset.

#### Assets under construction

The assets classified under 'in the course of construction' relate to incremental projects associated to intrinsic capital items. IAS 16, Property, Plant and Equipment requires that for an asset to be capitalised it must result in a probable economic benefit. Therefore, once these projects begin their useful economic lives, depreciation will begin.

The NDP is now substantially complete with Lilywhite House and the opening of THS. There are a number of projects at the Southern end of the site (hotel, residential) which will be ultimately developed when appropriate. The NDP is closely monitored and any amounts capitalised, which would not be recoverable in the event that the remaining elements of the NDP were not completed would need to be written-off at that time.

## Taxation

The complex nature of tax legislation under which the Group operates necessitates the use of many estimates and assumptions, where the outcome may differ from that assumed. As such there are accounting judgements and estimates applied to the provision for Current Tax and Deferred Tax.

# Property, plant and equipmentFor the year ended 30 June 2019

	Land and buildings short leasehold £'000	Motor vehicles	General plant and equipment £'000	Assets under the course of construction £'000	Total £'000
Cost					
At 1 July 2018	782	480	9,812	90,343	101,417
Additions	-	1-1	967	13,231	14,198
Disposals	-	1-1	(4,545)		(4,545)
Transfer from assets under construction	55,745	-	20,125	(75,870)	-
At 30 June 2019	56,527	480	26,359	27,704	111,070
Depreciation and impairment					
At 1 July 2018	110	138	5,903	5,201	11,352
Charged in the year	355	96	3,506	-	3,957
Eliminated on disposal	-	-	(3,145)	-	(3,145)
At 30 June 2019	465	234	6,264	5,201	12,164
Net book value					
At 30 June 2019	56,062	246	20,095	22,503	98,906

For the year ended 30 June 2018

	Land and buildings short leasehold £'000	Motor vehicles	General plant and equipment £'000	Assets under the course of construction £'000	Total £'000
Cost					
At 1 July 2017	782	320	3,758	65,780	70,640
Additions	-	160	2,435	30,070	32,665
Disposals	-	-	(1,888)	_	(1,888)
Transfer from assets under construction	-		5,507	(5,507)	-
At 30 June 2018	782	480	9,812	90,343	101,417
Depreciation and impairment					
At 1 July 2017	94	67	2,811	5,201	8,173
Charged in the year	16	71	4,272	-	4,359
Eliminated on disposal	-	-	(1,180)	-	(1,180)
At 30 June 2018	110	138	5,903	5,201	11,352
Net book value	CONTROL OF THE PARTY OF THE PAR				
At 30 June 2018	672	342	3,909	85,142	90,065

All assets shown are held at historical cost.

## 3. Investments held as fixed assets

Investments held as fixed assets by the Company represent the investments in subsidiary undertakings which are analysed as follows:

	Investment in
	subsidiary undertakings
	£'000
At 1 July 2018	232,989
Investments acquired in the year	-
Investments dissolved in the year	-
At 30 June 2019	232,989

At 24 May 2019, the company purchased six £1 Ordinary shares in Tottenham Hotspur Women Football Club Limited.

During the year the company wrote off its one £1 Ordinary share in Northwise Limited, which has since been dissolved.

At 30 June 2019, the Company had the following interests in the subsidiary undertakings noted below, all of which are registered at Lilywhite House, 782 High Road, Tottenham, London N17 0BX and operate in England and Wales:

	Shares class	Holding and voting rights
Tottenham Hotspur Football & Athletic Co. Limited – professional football club	Ordinary	100%
White Hart Lane Stadium Limited – provision of football entertainment	Ordinary	100%
Stardare Limited – holds certain properties on behalf of the Group	Ordinary	100%
Star Furnishing Company Limited - holds certain properties on behalf of the Group	Ordinary	100%
Canvax Limited – holds certain properties on behalf of the Group	Ordinary	100%
Greenbay Property Limited - holds certain properties on behalf of the Group	Ordinary	100%
Northumberland Development Limited – holds certain properties on behalf of the Group	Ordinary	100%
Meldene Limited – holds certain properties on behalf of the Group	Ordinary	100%
Tottenham Hotspur Academy (Chigwell) Limited – holds certain properties on behalf of the Group	Ordinary	100%
Tottenham Hotspur Academy (Enfield) Limited – holds certain properties on behalf of the Group	Ordinary	100%
Tottenham Hotspur Property Company Limited – intermediary holding company for other companies that hold property on behalf of the Group	Ordinary	100%
Tottenham Hotspur Stadium Limited – provider of football entertainment	Ordinary	100%
Tottenham Hotspur Stadium Development Limited - intermediary holding company	Ordinary	100%
Tottenham Hotspur Women Football Club Limited - professional football club	Ordinary	100%

## 4. Inventories

	2019 £'000	2018 £'000
Inventory	5,569	4,923

Inventories comprises merchandising goods held for resale.

## 5. Current assets

o. Our ent assets		
	2019	2018
	£'000	£'000
Trade receivables	1,237	2,727
Amounts owed by Group undertakings	260,508	135,447
Other receivables	279	252
Prepayments and accrued income	1,836	2,217
Debt issue costs		144
Taxation	7,913	-
Other taxation	-	2,083
Deferred tax asset (see note 8)	269	316
	272,042	143,186
No interest is charged on amounts owed by group undertakings.		
6. Current liabilities		
	2019	2018
	£'000	£'000
Bank overdraft	-	45,756
Trade payables	2,540	3,556
Short term revolving loan	(50)	(50)
Other payables	191	222
Accruals and deferred income	2,839	2,781
Other taxation	161	-
Amounts due to Group undertakings	348,215	186,812
	353,896	239,077
No interest is charged on amounts owed to group undertakings.		
The Company's bank overdraft forms part of the Group's cash management arrangement.		
7. Non-current liabilities		
	2019	2018
	£'000	000'3
Bank loans	(96)	(596)
Accruals and deferred income	14,058	12,176
	13,962	11,580

In May 2017 a £25,000,000 short-term revolving loan was entered into with HSBC Bank plc, which is secured against Group assets and was to expire in May 2022. At the balance sheet date £ nil (2018: £ nil) was drawn. This loan is shown in the financial statements net of £146,000 (2018: £196,000) of associated loan arrangement costs which are being amortised over the term of the loan.

In September 2019 this short term revolving loan was extended to £50,000,000 expiring September 2024.

The maturity profile of the company's financial liabilities at the balance sheet date:

					2019 £'000	2018 £'000
Expiring in more than two years	but less than fi	ve years				-
Borrowing facilities As at the balance sheet date the	Company had	the following ur	ndrawn commit	tted bank borro	owing and facilit	ies:
					2019 £'000	2018 £'000
Expiring in one year or less or o	n demand				5,000	5,000
Expiring in more than one year to	out less than tw	o years				-
Expiring in more than two years	but less than fi	ve years			25,000	25,000
8. Provisions for liabilities						
		÷				£'000
Deferred taxation						
At 1 July 2018						(316)
Debited to the profit and loss acc	count					47
At 30 June 2019 - Deferred tax	liability/(asse	t)				(269)
Deferred taxation has been provi	ded as follows	and is classified	l as a current a	sset:	5	
					2019	2018
	~				£'000	£'000
Accelerated capital allowances					(269)	(316)
					(269)	(316)
9. Reconciliation of moven	nents in equity	,				
For the year ended 30 June 2019	Share capital account £'000	Share premium account £'000	. Capital redemption reserve £'000	Profit and loss account £'000	Total	÷
Balance as at 1 July 2018	10,644	34,788	644	174,430	220,506	
Profit for the period	-	-	-	27,067	27,067	
At 30 June 2019	10,644	34,788	644	201,497	247,573	

The retained profit for the year, within the financial statements of the parent company, was £27,067,000 (2018: £32,244,000 profit). As permitted by the Companies Act 2006 Section 408, no separate profit and loss account is presented. The audit fee of £3,000 (2018: £3,000) is borne by another Group company in the current and prior year. No fees were paid to the Company's auditor or affiliated entities, relating to other services during the year. Refer to the Group financial statements for full disclosure of fees payable to the auditor.

During the year the Company received a dividend of £19,498 (2018: £7,950,000) from Northwise Limited, a wholly-owned subsidiary, included within profit for the period.

The movements in the share capital, share premium and preference shares accounts are disclosed in note 19 to the consolidated financial statements.

## Notes to the Company accounts for the year ended 30 June 2019

10. Commitments
The total commitments under non-cancellable operating leases are:

	2019 £'000	2018 £'000
Land and buildings:		
Leases expiring within one year	697	679
Leases expiring within two to five years	2,665	2,575
Leases expiring in more than five years	5,540	6,060
	8,902	9,314

## Directors, officers and advisers

## **Executive Chairman**

D P Levy

## **Executive Directors**

M J Collecott D Cullen R Caplehorn

## Non-Executive Directors

Mr K V Watts (Chairman of the Remuneration Committee) – (Resigned 10 November 2018) Mr R Robson (Chairman of the Audit Committee)

## **Company Secretary**

M J Collecott

## Registered office

Lilywhite House 782 High Road Tottenham London N17 0BX

## Registered number

1706358

## Auditor

Deloitte LLP Statutory Auditor London

## Bankers

HSBC Bank plc 70 Pall Mall London SW1Y 5EZ

## Registrars

Link Asset Services 34 Beckenham Road Beckenham Kent BR3 4TU